

**BUSINESS PUBLICATION CIRCULATION STATEMENT
FOR THE 6 MONTH PERIOD ENDED DECEMBER 2009**
(Including Supplementary and Unit Data)

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment, which must be made by the user of the report.

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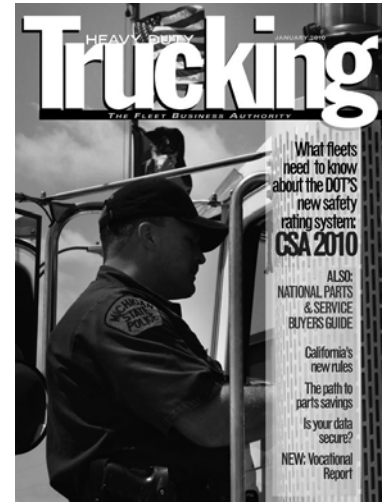
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Official Publication of: None
Established: 1922
Issues Per Year: 12



FIELD SERVED

HEAVY DUTY TRUCKING serves commercial truck fleets operating Class 1 through 8 trucks, tractors and trailers in for-hire fleets, private fleets, fleets leasing trucks and lease/rental fleets, along with the truck/trailer dealer markets.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients are corporate officers, owners, managers, maintenance executives and other supervisory personnel of companies which operate or maintain fleets of one or more Class 1 through 8 trucks and trailers as reported by business, fleet size and maintenance responsibility in Paragraph 3a. The information reported focuses exclusively on trucks, truck-tractors and trailers and does not include buses and off-highway vehicles.

PURPOSE

Included herein is a supplementary analysis of respondents who buy, specify, or influence the purchase of new trucks, tractors and trailers and replacement parts or components for trucks, tractors and trailers; a multiple analysis of qualified copies and units in vehicle classes 6, 7 and/or 8 G.V.W. (Gross Vehicle Weight); an analysis of copies in vehicle classes 1-2 and 3, 4 & 5 and an analysis of qualified copies and units reported by primary type of business. The information reported focuses exclusively on trucks, truck tractors and trailers and does not include buses and off highway vehicles.

DEFINITION OF A UNIT

A unit is an establishment primarily engaged in one type of economic activity at a single physical location.

AVERAGE NON-QUALIFIED CIRCULATION

NON-QUALIFIED Not Included Elsewhere	Copies
Other Paid Circulation _____	88
Advertiser and Agency _____	1,896
Rotated or Occasional _____	-
Allocated for Trade Shows and Conventions _____	117
Digital _____	-
All Other _____	2,473
TOTAL	4,574

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD

QUALIFIED CIRCULATION	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual _____	120,093	100.0	120,093	100.0	-	-
Sponsored Individually Addressed __	-	-	-	-	-	-
Membership Benefit _____	-	-	-	-	-	-
Multi-Copy Same Addressee _____	-	-	-	-	-	-
Single Copy Sales _____	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	120,093	100.0	120,093	100.0	-	-

2. QUALIFIED CIRCULATION BY ISSUES WITH REMOVALS AND ADDITIONS FOR PERIOD

2009 Issue	Number Removed	Number Added	Qualified Non-Paid	Qualified Paid	Total Qualified
July _____	110	90			120,080
August _____	30	40			120,090
September _____	697	715			120,108

2009 Issue	Number Removed	Number Added	Qualified Non-Paid	Qualified Paid	Total Qualified
October	453	439			120,094
November	4,472	4,483			120,105
December	468	442			120,079
TOTAL	6,230	6,209			

3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2009							
QUALIFICATION SOURCE	Qualified Within			Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
	1 Year	2 Years	3 Years				
I. Direct Request: _____	85,365	21,830	-			107,195	89.3
II. Request from recipient's company: _____	1,773	678	-			2,451	2.0
III. Membership Benefit: _____	-	-	-			-	-
IV. Communication from recipient or recipient's company (other than request): _____	-	-	-			-	-
V. TOTAL - Sources other than above (listed alphabetically): _____	10,459	-	-			10,459	8.7
*Association rosters and directories _____	228	-	-			228	0.2
*Business directories _____	10,231	-	-			10,231	8.5
Manufacturer's, distributor's, and wholesaler's lists _____	-	-	-			-	-
Other sources _____	-	-	-			-	-
VI. Single Copy Sales: _____	-	-	-			-	-
TOTAL QUALIFIED CIRCULATION	97,597	22,508	-			120,105	100.0
PERCENT	81.3	18.7	-			100.0	

*See Paragraph 9

3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2009				
MAILING ADDRESS	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
Individuals by name and title and/or function _____			120,105	100.0
Individuals by name only _____			-	-
Titles or functions only _____			-	-
Company names only _____			-	-
Multi-Copy Same Addressee copies _____			-	-
Single Copy Sales _____			-	-
TOTAL QUALIFIED CIRCULATION			120,105	100.0

4. GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION AND UNITS OF NOVEMBER 2009									
State & Zip Code	Number of Units	Number of Copies	Total Qualified	Percent	State & Zip Code	Number of Units	Number of Copies	Total Qualified	Percent
039-049 Maine _____	879	1,103	1,103		400-427 Kentucky _____	1,868	2,303	2,303	
030-038 New Hampshire _____	630	761	761		370-385 Tennessee _____	2,078	2,754	2,754	
050-059 Vermont _____	384	471	471		350-369 Alabama _____	1,364	1,837	1,837	
010-027 Massachusetts _____	1,981	2,421	2,421		386-397 Mississippi _____	904	1,175	1,175	
028-029 Rhode Island _____	302	373	373		EAST SO. CENTRAL	6,214	8,069	8,069	6.7
060-069 Connecticut _____	1,183	1,424	1,424		716-729 Arkansas _____	980	1,319	1,319	
NEW ENGLAND	5,359	6,553	6,553	5.5	700-714 Louisiana _____	946	1,174	1,174	
100-149 New York _____	4,632	5,708	5,708		730-749 Oklahoma _____	1,139	1,513	1,513	
070-089 New Jersey _____	2,619	3,211	3,211		750-799 Texas _____	4,817	6,143	6,143	
150-196 Pennsylvania _____	5,597	7,303	7,303		WEST SO. CENTRAL	7,882	10,149	10,149	8.4
MIDDLE ATLANTIC	12,848	16,222	16,222	13.5	590-599 Montana _____	621	796	796	
430-459 Ohio _____	4,676	6,216	6,216		832-838 Idaho _____	782	994	994	
460-479 Indiana _____	3,298	4,493	4,493		820-831 Wyoming _____	415	500	500	
600-629 Illinois _____	4,699	6,023	6,023		800-816 Colorado _____	1,493	1,907	1,907	
480-499 Michigan _____	3,136	4,092	4,092		870-884 New Mexico _____	523	631	631	
530-549 Wisconsin _____	3,493	4,731	4,731		850-865 Arizona _____	1,048	1,354	1,354	
EAST NO. CENTRAL	19,302	25,555	25,555	21.3	840-847 Utah _____	790	1,108	1,108	
550-567 Minnesota _____	3,011	3,899	3,899		889-898 Nevada _____	472	591	591	
500-528 Iowa _____	2,281	2,934	2,934		MOUNTAIN	6,144	7,881	7,881	6.6
630-658 Missouri _____	2,372	3,127	3,127		995-999 Alaska _____	230	282	282	
580-588 North Dakota _____	728	931	931		980-994 Washington _____	1,766	2,305	2,305	
570-577 South Dakota _____	735	952	952		970-979 Oregon _____	1,368	1,840	1,840	
680-693 Nebraska _____	1,283	1,729	1,729		900-961 California _____	6,187	7,804	7,804	
660-679 Kansas _____	1,496	1,903	1,903		967-968 Hawaii _____	206	259	259	
WEST NO. CENTRAL	11,906	15,475	15,475	12.9	PACIFIC	9,757	12,490	12,490	10.4
197-199 Delaware _____	341	421	421		UNITED STATES	93,085	119,937	119,937	99.9
206-219 Maryland _____	1,629	2,094	2,094		969 & 004-009 U.S. Territories _____	29	36	36	
200-205 Washington, DC _____	64	84	84		Canada _____	116	126	126	
220-246 Virginia _____	1,937	2,499	2,499		Mexico _____	-	-	-	
247-268 West Virginia _____	692	879	879		Other International _____	-	-	-	
270-289 North Carolina _____	2,753	3,629	3,629		APO/FPO _____	5	6	6	
290-299 South Carolina _____	1,032	1,287	1,287		TOTAL QUALIFIED CIRCULATION	93,235	120,105	120,105	100.0
300-319 Georgia _____	2,348	3,011	3,011						
320-349 Florida _____	2,877	3,639	3,639						
SOUTH ATLANTIC	13,673	17,543	17,543	14.6					

3a. BUSINESS/OCCUPATIONAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2009
 This issue is -% or 15 copies above the average of the other 5 issues reported in Paragraph two.

BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	TOTAL QUALIFIED UNITS	FOR-HIRE:																			
				Construction, Mining, Logging		Manufacturing		General Freight, Dry Bulk, Household		Food Production/Distribution		Retail/Wholesale		Petroleum/Chemical		Government/Utilities		Services/Refuse/Recycling		Other		Total For-Hire	
				Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units
MOTOR VEHICLE FLEETS: (TRUCKS, TRUCK TRACTORS, & TRAILERS)																							
500 or more vehicles _____	5,200	4.3	2,606	168	105	137	62	1,192	438	195	79	99	35	34	20	45	28	93	68	20	3	1,983	838
100-499 vehicles _____	11,402	9.5	6,668	526	295	381	179	2,668	1,347	508	242	139	82	331	156	65	41	252	160	14	7	4,884	2,509
25-99 vehicles _____	27,084	22.6	18,970	1,990	1,392	660	431	6,021	3,971	1,077	719	226	150	640	395	187	122	734	513	25	16	11,560	7,709
10-24 vehicles _____	35,988	30.0	29,371	2,836	2,285	667	516	7,994	6,407	1,662	1,374	207	166	649	513	137	112	942	760	16	14	15,110	12,147
5-9 vehicles _____	19,481	16.2	17,382	1,626	1,501	272	252	7,438	6,739	1,713	1,598	111	105	418	367	66	57	285	253	18	16	11,947	10,888
1-4 vehicles _____	17,926	14.9	16,098	2,176	2,086	740	693	3,894	3,388	1,380	1,312	223	216	283	270	79	73	359	327	53	47	9,187	8,412
Other _____	3,024	2.5	2,140	41	39	73	59	213	170	22	21	28	26	20	16	8	6	51	46	7	7	463	390
TOTAL QUALIFIED BY FLEET SIZE	120,105	100.0	93,235	9,363	7,703	2,930	2,192	29,420	22,460	6,557	5,345	1,033	780	2,375	1,737	587	439	2,716	2,127	153	110	55,134	42,893

BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	TOTAL QUALIFIED UNITS	PRIVATE:																					
				Construction, Mining, Logging		Manufacturing		General Freight, Dry Bulk, Household		Food Production/Distribution		Retail/Wholesale		Petroleum/Chemical		Government/Utilities		Services/Refuse/Recycling		Other		Total Private Fleet		Total Truck/Trailer Dealer	
				Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units
MOTOR VEHICLE FLEETS: (TRUCKS, TRUCK TRACTORS, & TRAILERS)																									
500 or more vehicles _____	5,200	4.3	2,606	282	185	273	109	183	94	258	148	161	104	112	70	415	280	195	134	5	2	1,884	1,126	471	214
100-499 vehicles _____	11,402	9.5	6,668	1,063	735	500	336	300	201	669	466	418	272	186	133	739	560	515	371	7	6	4,397	3,080	1,095	456
25-99 vehicles _____	27,084	22.6	18,970	4,297	3,284	1,333	864	725	514	1,879	1,410	1,250	930	712	513	1,395	1,070	1,697	1,375	12	9	13,300	9,969	1,190	608
10-24 vehicles _____	35,988	30.0	29,371	6,324	5,357	1,644	1,296	1,382	1,219	2,628	2,262	2,492	2,079	1,290	1,038	1,027	854	2,630	2,266	21	17	19,438	16,188	663	429
5-9 vehicles _____	19,481	16.2	17,382	1,704	1,540	675	537	809	768	1,125	1,036	617	563	444	397	303	268	1,111	992	14	13	6,802	5,914	399	280
1-4 vehicles _____	17,926	14.9	16,098	1,659	1,547	878	741	1,072	832	1,186	1,128	608	567	394	358	248	224	828	761	28	25	6,901	6,183	727	543
Other _____	3,024	2.5	2,140	104	86	385	265	47	45	62	52	122	96	60	52	72	62	242	226	36	33	1,130	917	785	487
TOTAL QUALIFIED BY FLEET SIZE	120,105	100.0	93,235	15,433	12,734	5,688	4,148	4,518	3,673	7,807	6,502	5,668	4,611	3,198	2,561	4,199	3,318	7,218	6,125	123	105	53,852	43,377	5,330	3,017

BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	TOTAL QUALIFIED UNITS	OTHER:																					
				Construction, Mining, Logging		Manufacturing		General Freight, Dry Bulk, Household		Food Production/Distribution		Retail/Wholesale		Petroleum/Chemical		Government/Utilities		Services/Refuse/Recycling		Other		Total Other		LEASE/RENTAL	
				Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units	Copies	Units
MOTOR VEHICLE FLEETS: (TRUCKS, TRUCK TRACTORS, & TRAILERS)																									
500 or more vehicles _____	5,200	4.3	2,606	1	1	21	5	12	6	2	2	15	6	-	-	10	7	18	10	3	1	82	38	780	390
100-499 vehicles _____	11,402	9.5	6,668	9	6	6	6	17	12	-	-	20	17	-	-	11	11	18	15	10	7	91	74	935	549
25-99 vehicles _____	27,084	22.6	18,970	16	13	20	17	37	22	5	4	22	15	3	2	11	10	26	23	28	16	168	122	866	562
10-24 vehicles _____	35,988	30.0	29,371	30	25	18	11	25	18	11	10	28	21	2	2	10	7	26	22	26	18	176	134	601	473
5-9 vehicles _____	19,481	16.2	17,382	15	14	14	10	11	11	7	7	11	10	3	3	3	3	15	15	11	9	90	82	243	218
1-4 vehicles _____	17,926	14.9	16,098	45	37	66	51	107	69	26	25	55	46	17	13	20	17	49	42	48	34	433	334	678	626
Other _____	3,024	2.5	2,140	36	18	61	33	126	61	33	12	57	26	19	10	33	16	51	29	106	52	522	257	124	89
TOTAL QUALIFIED BY FLEET SIZE	120,105	100.0	93,235	152	114	206	133	335	199	84	60	208	141	44	30	98	71	203	156	232	137	1,562	1,041	4,227	2,907

SUPPLEMENTARY DATA FOR ISSUE OF NOVEMBER 2009
ANALYSIS OF COPIES TO FLEETS OPERATING ONE OR MORE TRUCKS OVER 26,000 LBS. GVW
 This is an analysis of 100,221 or 83.4% respondents who buy, specify or influence the purchase of the following products.

BUSINESS AND INDUSTRY	TOTAL QUALIFIED	RESPONDENTS WHO have direct or supervisory influence over maintenance	RESPONDENTS buying authority questions	RESPONDENTS WHO buy, specify or influence the purchase of								TOTAL QUALIFIED UNITS	ANALYSIS OF UNITS BASING OR CONTROLLING 1 OR MORE SPECIFIC GVW CLASS 8 VEHICLES (33,001 lbs. GVW & OVER) (F)		ANALYSIS OF UNITS BASING OR CONTROLLING 1 OR MORE SPECIFIC GVW CLASS 7 VEHICLES (26,001 to 33,000 lbs. GVW) (D)		ANALYSIS OF UNITS BASING OR CONTROLLING 1 OR MORE SPECIFIC GVW CLASS 6 VEHICLES (19,501 to 26,000 lbs. GVW) (C)		ANALYSIS OF UNITS BASING OR CONTROLLING 1 OR MORE SPECIFIC GVW CLASSES 3, 4 & 5 VEHICLES (10,001 - 19,500 lbs. GVW) (H)		ANALYSIS OF UNITS BASING OR CONTROLLING 1 OR MORE SPECIFIC GVW CLASSES 1 & 2 VEHICLES (10,000 lbs. GVW & UNDER) (G)	
				TRUCKS, TRACTORS OR TRAILERS	ENGINES, TRANSMISSIONS, AXLES	TIRES, WHEELS	FUELS, OILS, LUBRICANTS, ADDITIVES	LEASE, CREDIT, FINANCE, INSURANCE	SHOP/REFUELING EQUIPMENT	REPLACEMENT PARTS/COMPONENTS	INFORMATION TECHNOLOGY		Copies	Units	Copies	Units	Copies	Copies	Units	Copies	Units	Copies
				Copies	Copies	Copies	Copies	Copies	Copies	Copies	Copies		Copies	Units	Units	Units	Units	Units	Units	Units	Units	Units
FLEET SIZE																						
500 or more vehicles _____	5,200	3,184	4,868	4,711	4,618	4,642	4,558	4,349	4,531	4,624	4,489	2,606	4,764	2,331	3,639	1,834	3,165	1,595	2,833	1,450	3,117	1,627
100-499 vehicles _____	11,402	7,761	10,585	10,307	10,111	10,131	9,964	9,389	9,866	10,026	9,695	6,668	10,391	5,968	7,011	4,197	5,861	3,536	5,008	3,052	6,263	3,845
25-99 vehicles _____	27,084	18,791	23,622	23,216	22,560	22,681	22,377	21,260	22,036	22,426	21,597	18,970	23,691	16,343	15,373	10,778	11,826	8,389	10,638	7,684	14,754	10,616
10-24 vehicles _____	35,988	24,224	28,219	27,698	26,889	27,190	26,898	25,633	26,398	26,820	25,651	29,371	29,377	23,918	16,668	13,514	12,352	10,013	11,865	9,787	17,270	14,283
5-9 vehicles _____	19,481	10,855	13,314	12,941	12,783	12,898	12,817	12,375	12,648	12,890	12,349	17,382	15,987	14,523	6,022	5,284	3,992	3,475	4,110	3,649	6,704	5,978
1-4 vehicles _____	17,926	14,456	16,316	16,512	16,316	16,458	16,369	15,791	16,190	16,552	15,785	16,098	13,994	12,811	4,667	4,050	3,637	3,106	3,515	3,131	8,351	7,699
Not Reported _____	3,024	989	2,555	2,226	2,383	2,373	2,345	2,029	2,313	2,363	2,292	2,140	576	451	411	308	373	271	389	272	661	511
TOTAL	120,105	80,260	100,221	97,611	95,660	96,373	95,328	90,826	93,982	95,701	91,858	93,235	98,780	76,345	53,791	39,965	41,206	30,385	38,358	29,025	57,120	44,559
TYPE OF BUSINESS																						
FOR-HIRE FLEETS:																						
Construction, Mining, Logging _____	9,363	7,417	8,477	8,408	8,200	8,255	8,203	7,950	8,084	8,179	7,768	7,703	8,830	7,267	3,568	2,801	2,537	1,974	2,241	1,777	4,784	3,920
Manufacturing _____	2,930	2,295	2,834	2,788	2,720	2,744	2,703	2,633	2,660	2,719	2,629	2,192	2,711	2,015	879	619	719	494	551	378	1,218	941
General Freight, DryBulk, Household _____	29,420	15,515	20,447	20,175	19,799	19,971	19,789	19,328	19,521	19,795	19,271	22,460	26,288	20,241	8,540	5,892	4,553	3,056	3,961	2,873	7,015	5,257
Food Production/Distribution _____	6,557	4,281	5,196	5,156	5,025	5,082	5,033	4,940	4,979	5,014	4,850	5,345	6,392	5,209	1,534	1,174	712	549	601	457	1,861	1,510
Retail/Wholesale _____	1,033	790	987	968	936	945	931	910	920	946	916	780	926	687	381	292	349	246	282	203	500	377
Petroleum/Chemical _____	2,375	1,576	1,913	1,889	1,848	1,862	1,849	1,778	1,816	1,853	1,794	1,737	2,300	1,681	843	587	429	304	389	282	896	649
Government/Utilities _____	587	470	565	559	541	541	545	521	540	539	523	439	501	363	356	254	275	199	245	176	339	256
Services/Refuse/Recycling _____	2,716	2,185	2,537	2,490	2,422	2,448	2,422	2,325	2,359	2,421	2,333	2,127	2,331	1,792	1,397	1,087	984	773	879	690	1,281	997
Other _____	153	105	137	133	131	134	129	127	128	129	123	110	109	89	31	24	22	18	18	15	39	31
Sub-Total	55,134	34,634	43,093	42,566	41,622	41,982	41,604	40,512	41,007	41,595	40,207	42,893	50,388	39,344	17,529	12,730	10,580	7,613	9,167	6,851	17,933	13,938
PRIVATE FLEETS:																						
Construction, Mining, Logging _____	15,433	11,790	13,365	13,256	12,825	12,902	12,766	12,117	12,594	12,732	12,144	12,734	12,897	10,454	9,289	7,442	7,854	6,262	7,747	6,317	11,214	9,240
Manufacturing _____	5,688	3,419	5,104	4,941	4,750	4,783	4,696	4,442	4,623	4,811	4,584	4,148	4,370	3,099	2,998	2,047	2,524	1,729	2,230	1,556	3,240	2,322
General Freight, DryBulk, Household _____	4,518	3,176	4,025	3,976	3,858	3,905	3,849	3,767	3,799	3,846	3,744	3,273	2,572	1,988	1,442	1,091	1,130	865	949	736	1,486	1,166
Food Production/Distribution _____	7,807	5,976	6,893	6,813	6,612	6,688	6,620	6,328	6,521	6,604	6,346	6,502	6,520	5,385	4,518	3,677	3,701	3,017	3,257	2,706	5,134	4,316
Retail/Wholesale _____	5,668	3,668	4,582	4,484	4,380	4,424	4,366	4,170	4,289	4,394	4,238	4,611	4,114	3,242	3,013	2,375	2,663	2,135	2,793	2,276	3,425	2,801
Petroleum/Chemical _____	3,198	2,257	2,797	2,759	2,681	2,698	2,536	2,624	2,671	2,624	2,556	2,561	2,625	2,056	2,226	1,771	1,427	1,103	1,348	1,052	1,982	1,585
Government/Utilities _____	4,199	3,318	3,994	3,958	3,875	3,893	3,862	3,551	3,828	3,864	3,747	3,318	3,351	2,594	3,290	2,581	3,009	2,334	2,901	2,283	3,421	2,707
Services/Refuse/Recycling _____	7,218	5,020	5,926	5,762	5,636	5,693	5,628	5,337	5,530	5,662	5,443	6,125	4,493	3,644	3,506	2,841	2,786	2,242	2,955	2,472	3,778	3,152
Other _____	123	67	99	88	90	92	88	83	89	93	83	105	62	52	38	31	35	28	22	18	50	42
Sub-Total	53,852	38,691	46,785	46,037	44,707	45,078	44,555	42,331	43,897	44,677	42,885	43,377	41,004	32,514	30,320	23,856	25,129	19,715	24,202	19,416	33,730	27,331
OTHER:																						
Construction, Mining, Logging _____	152	82	99	97	98	98	97	91	99	99	92	114	107	88	68	54	52	42	55	45	82	70
Manufacturing _____	206	102	150	138	144	143	144	126	142	148	132	133	99	65	73	43	76	47	63	35	108	73
General Freight, DryBulk/Household _____	335	181	255	261	264	266	266	253	266	266	254	199	167	110	71	48	61	39	50	32	78	55
Food Production/Distribution _____	84	44	70	70	70	71	69	65	68	69	66	60	37	35	20	18	14	14	8	8	27	26
Retail/Wholesale _____	208	103	150	141	152	149	148	124	149	154	140	141	97	68	79	53	73	52	75	54	92	68
Petroleum/Chemical _____	44	22	32	29	31	31	32	28	30	31	28	30	24	19	14	11	5	5	5	4	12	10
Government/Utilities _____	98	53	79	80	82	81	82	73	80	81	78	71	57	48	57	49	47	38	50	41	60	50
Services/Refuse/Recycling _____	203	101	210	196	208	205	206	176	210	213	198	156	100	83	79	64	63	48	74	56	109	89
Other _____	232	134	202	201	207	208	206	188	205	208	196	137	48	33	32	25	30	22	24	18	32	24
Sub-Total	1,562	822	1,247	1,213	1,256	1,252	1,250	1,124	1,249	1,269	1,184	1,041	736	549	493	365	421	307	404	293	600	465
LEASE/RENTAL:	4,227	2,940	4,050	3,953	3,850	3,887	3,791	3,677	3,745	3,852	3,710	2,907	3,713	2,510	2,738	1,703	2,467	1,491	2,200	1,326	2,390	1,559
TRUCK/TRAILER DEALER:	5,330	3,173	5,046	3,842	4,225	4,174	4,128	3,182	4,084	4,308	3,872	3,017	3,094	1,526	2,846	1,395	2,744	1,344	2,523	1,231	2,629	1,383
TOTAL	120,105	80,260	100,221	97,611	95,660	96,373	95,328	90,826	93,982	95,701	91,858	92,235	98,935	76,443	53,926	40,049	41,341	30,470	38,496	29,117	57,282	44,676
JOB TITLE CLASSIFICATION																						
Corporate Management _____	72,700	48,664	58,665	57,557	56,086	56,551	55,889															